

What if you decided to get out of the market and go to cash?

- History has demonstrated swift market recoveries can make sitting on cash a costly move.
- The chart below shows every decline in the Dow Jones Industrial Average (DJIA)* greater than 20% since 1960:

Period	Market Decline	DJIA Change 1 Year After Decline	DJIA Change 2 Years After Decline (Cumulative)
Dec. 1961- June 1962	-27.1%	32.3%	55.1%
Feb. 1966-May 1970	-36.6%	43.6%	53.9%
Jan. 1973-Dec. 1974	-45.1%	42.2%	66.5%
Sep. 1976-Feb. 1978	-26.9%	9.0%	15.1%
Aug. 1987-Oct. 1987	-36.1%	22.9%	54.3%
July 1990-Oct. 1990	-21.2%	26.2%	32.6%
Jan. 2000-Mar. 2003	-35.8%	34.6%	43.2%
Average	-32.7%	29.4%	45.8%
Oct. 2007-Aug. 2008	-22.6%	?	?

	Average Return After 1 Year	Average Return After 2 Years (Cumulative)
3 Month T-Bills at 2.8%** Jan. 1960-Aug. 2008	2.8%	5.7%

Sources: Dow Jones; FactSet; as of 08/31/2008

Do you really want to get out now?

The information provided in this material should not be considered a recommendation to purchase or sell any particular security. Strategies discussed are subject to change at any time by the investment manager in its discretion due to market conditions or opportunities.

Unlike Treasury bonds and bills, stocks are not backed by the full faith and credit of the United States. Stock and bond prices will experience market fluctuations. Please note that the value of government securities and bonds in general have an inverse relationship to interest rates.

Past performance is not a guarantee of future results. No investment strategy can assure a profit or protect against loss.

The foregoing reflects the thoughts and opinions of Brandes Investment Partners® exclusively and is subject to change without notice.

*The Dow Jones Industrial Average (DJIA) is an unmanaged index of 30 industrial stocks published by the Dow Jones & Company, Inc. The returns for the Index are calculated on a total return basis with dividends and capital distributions, if any, reinvested. Indices are unmanaged and are not available for direct investment.

**Average monthly yield for U.S. 3-month Treasury Bills.

Brandes Investment Partners® is a registered trademark of Brandes Investment Partners, L.P. in the United States and Canada.